



S & T CONTEMP CO. ,LTD.

# COMPANY PROFILE 2016



# Company Background

**S&T Contemp Company Limited** (S&T) is a service oriented manufacturer and provider of professional service technicians in several markets since 1987. Our factory is located in Sampran district, 33 kilometers from the Bangkok central business district, and our registered main business port facility. Satellite offices are located at strategic maritime service centers, e.g. Bangkok Port (PAT), Laem Chabang (LCB) ICD, Lat Krabang (LKB) ICD, Maptapud, Route 331 CY Chacheongsao, Klang Sub-factory and several private depots.

Our professional staffs are trained in their various functions including overseas Training such as that conducted by Carrier-Transcold (United Technologies) for container refrigeration equipment and electrical controller as well as provided by Daikin, Thermo-King, and Star Cool.

Main offices are fully equipped with micro-computer systems, software, internet and networks for speed, accuracy, and maintenance of customer records. For example, a complete service record is maintained for every marine container Cared for by S&T including data retrieval and digital photos as evidence for customer record. We have trained personnel serving throughout the region.

Engineering construction design service with expertise and experience to develop and construct various type of mobile, modular, self-contained cabin, container house, Joint-office cabin complex, kiosks, SWG container, Offshore LER container, and custom- built containers to meet customers' requirement.

Other Products are different types of mobile toilets and guard booth/house,

about us

## Company's Philosophy

*“ To support our customers with quality products and services in a demand driven market providing practical and reasonable solutions to customer needs and satisfaction. “*



## Vision & Strategies

- To acquire a high reputation and quality standard in regional products and services with a focus on serving market demanded niches.
- Give high priority to satisfying our customer needs in the most economical fashion.
- Place high importance on maintaining and developing long-term customer relationships.
- Uphold work principles aimed at open, honest communication with customers and within our company.

about us

## Objectives

- To develop and deliver company products and services of the highest quality.
- To provide tailored quality products and services directed to fulfill customer needs.
- To be a leader in helping customers satisfy their needs under adverse conditions
- To concentrate on core business activities maintaining clear focus on our scope of work.

# Company Profile

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**Satellite Reefer Service Centers:**

- ⊙ PAT - Bangkok Port (ICD)
- ⊙ LCB Port (ICD) – ECTT Terminal, ESCO Terminal
- ⊙ Lat Krabang Terminal (ICD)
- ⊙ Concenter-4 Depot
- ⊙ TPT Depot
- ⊙ Sampran CY (GeSeaCo Domestic Depot: BKK-2)
- ⊙ Tips CD
- ⊙ Ekachai Terminal, Samutsakorn
- ⊙ Sampran Factory, Nakorn Pathom

Company Profile

# Facts and Company Data

- Established since 1987
- Registered Capital 10 Million Baht
  - Office location is near central business district of Bangkok and Bangkok Port
- Factory is located in Sampran district, Nakorn Pathom,
  - 33 KM. S.W. of Bangkok with 10,000 sq.m. (107,500 sq.ft.)
  - concrete marshalling and storage yard including 2,000 sq.m. (21,500 sq.ft.) high overhead factory under roof.
- Satellite offices are located at strategic maritime service centers, e.g. Bangkok Port ICD (PAT), Laem Chabang (LCB) ICD, Lat Krabang (LKB) ICD and several private depots.
- Staff of 200 employees serving throughout of region
- Container yard for a stock of 20' and 40' refrigerated marine containers
  - (Reefers), and dry van container, 200 TEUs
- Facilities and equipment – well equipped facilities for
  - construction, fabrication, and refurbishment, e.g. air-blast room and paint room
  - continuous machine for forming prefabricated sandwich panel with insulation,
  - hydraulic press-brake for metal sheet forming (400 tons), welding and cutting equipment,
  - gantry crane, truck with 25 tons hydraulic crane, forklifts, material handling equipment, workshop tools & apparatus, measuring instruments, etc.

# Company Profile



AIR-BLAST ROOM

PRESS BRAKE ,500 TONS

AUTO PREFAB. SANDWICH PANEL

# Business Missions

- \* **Sales, rental and leasing of refurbished refrigerated container.**
  - o for domestic storage and transportation of perishables, agriculture produces and frozen products, including general purpose cargo container.
- \* **Reefer Specialist** in refrigerated container maintenance & repair
  - o and refurbishment of container body and refrigeration equipment.
- \* **Air-blast abrasive surface cleaning with copper slag and surface paint**
  - o coating of container, structural steel, and all configuration of steel and equipment.
- \* **Reefer operation - 24-Hrs Service** such as pre-trip inspection, monitoring, survey, on-board plug-in, M&R, machinery and box repair.
- \* **Authorized Warranty Service Center and spare parts**
  - o supplier for machinery producers, especially for **CarrierTransicold**, as well as agent for Daikin, ThermoKing, Starcool and MHI.

**MOBILECARE**  
GOING THE EXTRA MILE



- \* **Container Specialists** – Manufacturing of mobile cabins, special containers for various purposes including sales, rental and leasing of mobile cabins. Providing engineering and construction design service with expertise and experience to develop and construct various design to suit customer's needs with all steel frame construction.
- \* **Manufacturing of mobile office cabins, mobile toilet cabin and container, guard house and custom-built container** such as off-shore container, switching gear container, telecommunication container, etc.
- \* **Manufacturing of modular housing, container home, and container office complex.**
- \* **Site construction** – Engineering and construction design service to develop and construct practical and economical buildings ranging from a small light office or industrial unit and large project at destination with prefabricated insulated sandwich panel to meet customer's demand.
- \* **Manufacturing of insulated prefabricated sandwich panel** with colorbonded galvanized steel sheet with special double S-Lock wall joint profile using continuous forming machine to be used in mobile cabin/container and wall partition room.
- \* **Fabrication and construction of structural steel works** to the given engineering design and drawing.

**Business Missions**

- \* Refrigerated chilled and cold storage room construction including controlled atmosphere (CA) storage room and control including CA reefers.
- \* Postharvest Technology Consulting Service - Cold Chain concept for handling, transport, storage of fresh fruits, vegetables and flowers for export.
  - Installation of humidified refrigerating system, dehumidified storage room for seed storage and ethylene scrubber,
  - Fumigation container for MBR treatment to stop infestation of insects in grains, fresh fruits and flowers for export.
- \* Food processing equipment, process and plant design, fabrication and consulting service

# Business Missions



CA-STORAGE FACILITY



ULTRASONIC HUMIDIFIER

FREEZER ROOM



FORCED-AIR PRECOOLING

COLD STORAGE ROOM

10 Feet Reefer



EUTECTIC REFRIGERATION

MBR FUMIGATION CONTAINER

SO<sub>2</sub> Fumigation of Longan

# Container Specialist

## A. Mobile cabin/ portable/ self-contained unit

- Site office/ construction camp
- Kiosk/ Mini-shop
- Accommodation/ lodging/ sleeper cabin with double bunk bed
- Storage
- Service room/ office building
- Laboratory
- Ablution blocks
- Toilet/ shower amenities
- Kitchen / dining cabin
- Control room
- Bunk house
- Modular housing / Container home
- Recreation
- Toilet/ Wash-house
- Etc.

## B. Site Construction

- Site Office / Office Complex
- QC Laboratory
- Classroom
- Clinic
- Service Center
- Storage warehouse

## C. Containers/ Shelters

- Telecommunication / mobile phone substation / radio communication, radar surveillance, and CCTV camera.
- Off-shore – LER(Local Equipment Room), Transport container, storage - warehouse, office, locker room, etc.
- Explosion-proof LER, doghouse, water injection control container
- Control/monitoring/data acquisition shelter
- Power generator set with noise suppression attenuator
- Switching gear Container, Sub-station control container
- Etc.



# Container Specialist (Cont'd)

- Example of Telecommunication/Switching Gear/Control Container / Fixed Station Radar Surveillance / Mobile Radar Surveillance Truck /



SWITCHING GEAR/ SUB-STATION



FIXED STATION RADAR SURVEILLANCE & TOWER



MOBILE RADAR SURVEILLANCE TRUCK

# Container Specialist - Off Shore (Cont'd)

- Examples of Off-Shore LER container for storage, water injection module, & control room / office / warehouse / explosion proof doghouse / power generator container



# Container Specialist - Off Shore (Cont'd)



**FPSO Chinguetti 2006**



**Berge Helene Fly by 2006**



**MODULES**



**M46-M40 Container for VETCO**



**PRESSURIZED CONTAINER**



**M10**



**M50**



**M61**



# Container Specialist - Off Shore (Cont'd) - Switching gear



**OFF-SHORE  
LER CONTAINER  
M41 ,M42, M43, M44**



**ABB-SUBSTATION FOR P.E.A.**



**SWITCHING GEAR CONTAINER**



# Cabins & Kiosk Booths

## Exterior



## Interior



# Cabins, Kiosk Booths - Designs

## Modular House Styles

### Exterior & Interior



# Cabins, Guard Booths & Wash-house/toilets

## Exterior



## Interior



# Toilets (Cont'd)

## Exterior & Interior





# Container & Sites Construction

## Exterior



# Interior



# Reefer Specialist



- Sales, Rental and Leasing** of refurbished refrigerated container for static storage and transportation of perishables, agriculture produces, frozen products, sensitive chemicals, flavors in domestic market.
- Rental** of Under Slung Generator Set for trucking of reefers.
- Reefer Specialist** in refrigerated container maintenance & repair (M&R) and refurbishment of container body and refrigeration equipment. Service in pre-trip inspection (PTI), in-bound/outbound monitoring, survey, plug-in onboard.
- Total Container Care** concept
- Maintenance and Repair Service** for refrigerating equipment, electronic controller, damaged body/box of the reefers and general purpose (dry) Container

Products & Services



## FOR REFRIGERATED CONTAINERS

### Warranty Service Center and Spare Parts Dealer for Carrier Transicold

**Container Products Group (CPG)** for Carrier's Refrigerating equipment in Thailand.

- ▶ 24-Hr Service to customers linking in worldwide network of Carrier.
- ▶ Speedy filing process of claim through **Web Claim**<sup>®</sup>, authorization, data processing, and acquisition of spare parts are performed through cyber process via internet networking.

Our Achievement has been awarded by Carrier Transicold's **Top Performance Program** Annually for 3 consecutive years in a row, i.e. YR 2000 and YR 2001 in the category of the **“ Replacement Components ”**. And YR 2002 for **“ Top Performer ”** in all categories, namely customer satisfaction, business planning, employee development, market knowledge and replacement components which ranks the best among the Authorized Warranty Service Centers within the Asia-Pacific Region to support and service our Carrier's Customers in Thailand. And YR2004, S&T received recognition award in the category of **“ Employee Development ”**. After YR2004, Carrier Transicold has changed the meeting schedule and Award Program to be every 2 years. Thus, in YR 2007, S&T received another award in the **“ Employee Development ”** category again.

	<div style="text-align: center;"> </div> <p><b>Yr. 2000</b>  <b>Top Performance Award</b>                  For Replacement Components                  achieved by <b>S&amp;T Contemp Co.,Ltd.</b></p> <div style="text-align: right;"> </div>
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Presented at the Yr2001 Annual Asia-Pacific Regional Meeting, Kunming, China.

	<div style="text-align: center;"> </div> <p><b>Yr. 2001</b>  <b>Top Performance Award</b>                  For Replacement Components                  achieved by <b>S&amp;T Contemp Co.,Ltd.</b></p> <div style="text-align: right;"> </div>
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Presented at the Yr2000 Annual Asia-Pacific Regional Meeting, Cheju, South Korea.

	<div style="text-align: center;"> </div> <p><b>Yr. 2002</b>  <b>Top Performance Award</b>                  For <b>Top Performer</b> of all 5 categories                  achieved by <b>S&amp;T Contemp Co.,Ltd.</b></p> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;"> </div> <div style="text-align: center;"> </div> </div>
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Presented at the Yr2002 Annual Asia-Pacific Regional Meeting, Phuket, Thailand.



**Yr.2004**  
**Top Performance Award**  
 For **Employee Development**  
 achieved by **S&T Contemp Co.,Ltd.**



Presented at the Yr2004 Annual Asia-Pacific Service Center Meeting, Bali, Indonesia.



**Yr. 2007** Top Performance Award  
 For **Employee Development**  
 achieved by **S&T Contemp Co.,Ltd.**



Presented at the Yr2007 Asia-Pacific: Service Center Meeting, Xi'an, R.O.C., 18-19 Oct. 2007.



**YR 2012** Top Performance  
**Special Recognition Award**  
 For **WORKPLACE SAFETY**  
 achieved by **S&T Contemp Co.,Ltd.**



Presented at the **Yr. 2012 Asia-Pacific: Service Center Meeting, Bangkok, Thailand.**  
**31<sup>st</sup>.Oct. - 1<sup>st</sup>. November 2012**



**Yr. 2014 Top Performance Award**  
 For **Top Performer** of all categories  
 (Business Planning, Employee Development,  
 Workplace Safety, Market Knowledge,  
 Management of Replacement Components,  
 and Customer Satisfaction)  
 achieved by **S&T Contemp Co., Ltd.**



Presented at the **Yr. 2014 Bi-Annual Asia-Pacific Regional Meeting, 4-5 September 2014, Xiamen, R.O.C.**



**Yr. 2016 Top Performance Award**  
 Special Recognition for  
**Customer Satisfaction**  
 Achieved by **S&T Contemp Co., Ltd.**



Presented at the year 2016 Carrier Transicold Bi-Annual Asia-Pacific Service Center Meeting,  
 Kunming, china, 28-29 September 2016.



**2014 S&T CONTEMP CO., LTD.** has received "CareMAX Recognition" from **CARRIER TRANSICOLD** as for **1<sup>st</sup> Authorized Service Center** in Asia-Pacific region which achieves CareMAX Status for Excellence in Refrigeration Management System covering handling-procurement, testing, storage, decanting, maintenance of refrigerant handling tools and apparatus, and especially training of service technicians in handling virgin refrigerants.

CareMAX program is to help the container shipping industry's cold-chain service and support sector, which was impacted in recent years by issues related to refrigerant contamination and counterfeiting. One of the key program goals is to minimize the opportunity for counterfeit or contaminated refrigerant to enter the service channel as well as covering environment protection and Global Warming concern.

**CareMAX Service Centers Contact Points in Thailand:**

- Bangkok:** Jaturaporn Insawang +66 8 1619 2592
- Chonburi:** Thaveeporn Charoenmin +66 8 6112 3135
- Nakorn Pathom:** Dr. Wiboonkiet Moleeratanond +66 8 1636 6321



☒ **Warranty Service and Spare Parts Provider for other manufacturers, namely, Daikin, Thermo-King, Star-Cool, MHI and Klinge.**



# Body and Equipment

## Repair Service

**Maintenance and Repair Service** for heavily damaged body/box of the reefers, general purpose (dry) Container and various type of equipment by experience technician.



**GE SeaCo**

### REEFER CONTAINER STRUCTURE REPAIR:

- ✦ Repair and replace internal and external wall, ceiling, T-Floor delamination, crossmembers, top and bottom rail, and roof. Wall and Ceiling insulation using NON-CFC type of PU foamed-in-place followed *IICL /or GeSeaCo /or Owner specified instruction* to be approved by third party inspection.
- ✦ Repair and replace structural steel pillar and equipment frame, top and Bottom marine aluminum rail, cross-members, door and accessories.
- ✦ Paint coating and Decal installation.
- ✦ Rebuilt compressor with genuine parts from manufacturer
- ✦ Refurbish all equipment and body.



# Body and Equipment



## Repair Service (Cont,d)

### GENERAL PURPOSE CONTAINER , OTHER EQUIPMENT & TRAILER :

- ✦ Repair and replace all parts such as corner fitting, pillar, corrugated wall, cross-members, goose neck, wooden floor, door and accessories.
- ✦ Steel surface treatment with air blast cleaning of all rusty and old paint surface with copper slag up to S.A. 2.5 and paint coating to meet the specification or requirement of customers.
- ✦ Refurbishment of tank, vessel, trailer's tail, all steel equipment, and others.





# Bins and Containers

## for Bulk Refuse and Solid Waste

### BINS AND CONTAINERS FOR MUNICIPAL SOLID WASTE (MSW) :

- ❖ Custom-built for different configurations of bins for garbage collector truck with lifting device.
- ❖ Containers, Luggers and Roll-off tank for MSW transfer stations and transporting trailers or trucks.
- ❖ Storage Containers for hazardous waste, hospital waste, MSW and others.



# Competitive advantages



- ❖ Extensive experience in the commercial and management environments of the Asia-Pacific Region.
- ❖ Sound Knowledge of and relationships throughout the commercial communities of regional countries.
- ❖ The most economical products and services providing to our customers.
- ❖ Many years cumulative experience of getting things done to serve customers in the regional societies.
- ❖ A commitment to quality work and quality effort for our customers.
- ❖ A blend of professional expertise in Business, Management, Engineering Science and Technical service.
- ❖ Business offices located in the best locations to serve customer needs.
- ❖ Factory located in Sampran district, 33 kilometers west from the Central Business District of Bangkok.
- ❖ Twenty-four (24) hour service is provided for marine refrigerated containers machinery, M&R service, PTI service and monitoring through plug-in on-board of vessel prior departure from port/ terminal..
- ❖ Satellite offices in Laem Chabang and Sub-factory and depot in Maptapud, Route 304, Rayong area

## Markets

- Construction business :-
  - Mobile office/ lodging cabin
  - Special purpose containers such as Offshore, SWG container, Sub-station control container, etc.
  - Modular house and Container Home or Office complex
  - Kiosks
  - Mobile toilet and Guard house
  - Prefabricated sandwich panel
  - Etc.
- Sales/ Rental of reefers, cabins, dry van, mobile toilet, guard house.
- Reefers operation service to Liners & Shipping agencies,
  - Authorized Warranty Service for all Reefer manufacturers
  - Spare Parts dealer for all Refrigerated container manufacturers
- Exporters/Shippers, Agroindustry, Food industry, Domestic growers
  - Fresh fruits, vegetables and perishables.
  - Frozen food industry, and processed food factory.